



Company Bulletin

for EMC, EMP, HEMP & TEMPEST Protection

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Receiving their Gold Distribution Partner plaque from John Jephcott of MPE (second left) are, from left to right: Arda Genc, Paula Boyd and Brett Hopley of SACA UK in Liverpool



Brett Hopley

Gold Partner



SACA UK expand their sales engineering team

In line with their forward strategy and driven by a significant increase in sales, SACA UK, MPE's Gold level distribution partners for the UK, further expanded their team in March 2022 with the appointment of Brett Hopley as Business Development Engineer.

In 2020, as a direct result of the rising levels of business MPE experienced in its home market and the growing number of clients with a demand for MPE solutions, for the first time in its trading history MPE had appointed an authorised distributor for the UK marketplace.

Accordingly SACA Group Ltd (SACA UK) were appointed on 1st September 2020 as MPE's authorised distribution partners for the UK. SACA Group Ltd are a UK-registered company and yet share a common ownership and management team with the well-established SACA Europe BV, based at Helmond in The Netherlands.

At the time of their appointment, SACA UK's client interaction was led by their field sales engineer, supported by a team of product specialists. However, with strong sales from day one, the team in Liverpool was quickly expanded with the addition in May 2021 of Paula Boyd as Sales Administrator.

Despite the imposition of Covid restrictions, sales of MPE products via SACA UK continued to grow. In February 2022 this substantial level of sales, along with other targeted activities, saw SACA UK achieve Gold Distribution Partner status with MPE, only sixteen months after their appointment.

Key to this success was the achievement of Cyber Essentials accreditation in March 2021 and ISO 9001:2015 quality management certification in May 2021. These certifications are an increasing requirement for engineering projects. They provide clients with the assurance that the company's data and IT systems are well protected against online security threats and that all manufacturing processes are quality assured, robust and resilient.

Since his appointment, Brett Hopley has undertaken intensive training with MPE and other key suppliers, met with a number of prospective clients new to SACA UK, and undertaken fact-finding tours of Oceanology International 2022 at ExCeL, London Docklands, and Engineering Solutions Live 2022 at the British Motor Museum, Gaydon, Warwickshire.

For further information on SACA UK, check out www.sacauk.com or contact their team either on +44 (0)151 632 9190 or via email info@sacauk.com