



## Company Bulletin

for EMC, EMP, HEMP & TEMPEST Protection

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In a defence aviation project, MPE supplied custom ceramic capacitors to Italy for the control of the chaff and flare countermeasures within the Eurofighter Typhoon platform



### MPE appoints exclusive new distributor for Italy

In July 2021 MPE appointed SACA Europe BV as its exclusive new distributor for Italy.

Whilst MPE has secured contracts in Italy for many years, this business has been almost entirely project-based. Hence, given the intermittent nature of such trading, MPE has managed the enquiries and orders arising in Italy direct from Liverpool.

However, in recent times MPE has seen requests from the territory become more regular and call for a wider range of MPE's filter and capacitor products. Furthermore, with the liquidation of an indigenous EMC filter provider during 2020, MPE has seen demand for its solutions in Italy markedly increase. Therefore the company took the decision to appoint a dedicated representative for the Italian region.

With SACA Europe already successfully representing MPE within the Balkan and Eastern European territories, and given their well-recognised representation of other electronics manufacturers' components in the Italian marketplace, the logical step was for MPE to appoint SACA Europe as exclusive distributor for Italy too.

SACA Europe was incorporated in Eindhoven in the Netherlands in November 2018. The founders boast more than 30 years' experience in electronics component distribution. They already have an established and highly successful partner relationship with MPE as the owners of IMCA Elektronik, MPE's Gold level distributor for Turkey with bases in Ankara and Istanbul.

MPE's portfolio of filters and capacitors is a good fit with SACA Europe's current broad-based offering of products from European and US manufacturers spanning defence, aerospace, space, transportation, telecommunications and industrial applications.

Director of MPE Ltd Paul Currie remarked on the appointment: "With locally manufactured filter solutions now less readily available, requests from Italy for MPE's products are becoming far more regular. Therefore, in line with MPE's successful global sales strategy, the search for an experienced and well-connected distributor for Italy became necessary and, given their proven track record with MPE, SACA Europe was the obvious choice."

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